

Colonnade Lights International, Incorporated

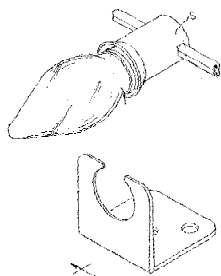
P. O. Box 8216 * The Woodlands, Texas 77387-8216

☎1-888-liteclip; 281-821-4545 EMAIL: lights@wt.net * FAX: 281-821-8855

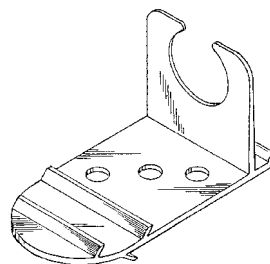
http://www.liteclip.com * http://www.colonnade.com

CONFIDENTIAL WHOLESALER PRICE SHEET: January 20, 1997 ("CASH" Prices)

C-7 & C-9 Colonnade Light Clips: (U. S. Patents # 369,957; 374,739; 5,544,031)



C-7 or C-9
StandardClip



C-7/C-9 Shingle Clip*

Packaging Size/Units	Suggested Retail Std.	Wholesale		Suggested Retail Shingle	Wholesale	
		Ea.	Box		Ea.	Box

POLY BAGGED (25/bag; 100 bags/box) UPC Coded:

"A"	1-10 Boxes	\$4.99	\$2.37	237.00	\$6.99	3.32	332.00
"B"	11-20 Boxes	4.99	2.25	225.00	6.99	3.15	315.00
"C"	21-50 Boxes	4.99	2.02	202.00	6.99	2.99	299.00
"D"	51-100 Boxes	4.99	1.82	182.00	6.99	2.84	284.00
"E"	101 & up Boxes	4.99	1.73	173.00	6.99	2.69	269.00

CORRUGATED BROWN BOX (5,000 bulk/box) UPC Coded:

"A"	1-10 Boxes	\$899.00	\$427.50	\$1,250.00	598.00
"B"	11-20 Boxes	899.00	406.13	1,250.00	568.00
"C"	21-50 Boxes	899.00	385.82	1,250.00	540.00
"D"	51-100 Boxes	899.00	366.53	1,250.00	513.00
"E"	101 & up Boxes	899.00	348.20	1,250.00	487.00

Specify bulb size (C-7 or C-9), standard tab or shingle tab.

Standard color is white, custom colors available on request with minimum order

Gaylord bulk available on orders of 2,000 lbs. or more by special quote

*Production expected by June/July of '98

Prices Subject to change without notice

Terms: CASH (paid by check in advance, wire transfer, or FAX of check/authorization for draft.

Freight: Freight is prepaid UPS ground or truck on "CASH" orders of \$1,000.00 or greater per address.